



Top  
**Financial  
Advisers**  
2016

FT 401 Ranking September 2016

### **Jason Navarro of New England Wealth Management Honored in Financial Times Top 401 Retirement Advisers List**

**Danvers, MA (September 15<sup>th</sup>, 2016)**-New England Wealth Management, LLC, a wealth management firm in Danvers Mass, today announces that its managing partner, Jason Navarro ChFC®, CRPS®, AIF®, RFC, has been named to the Financial Times Top 401 Retirement Advisers list for 2016. The second annual list, produced independently by the Financial Times in collaboration with Ignites Research, was published today in a special section of the newspaper's U.S. edition, as well as on [www.ft.com](http://www.ft.com).

Jason Navarro joined New England Wealth Management in 1998 and has become the firm's leading expert in ERISA defined benefit and defined contribution 401(k) Plans; serving a variety of businesses in the New England community.

Wayne Bloom, CEO of Commonwealth Financial Network<sup>®</sup>, Jason Navarro's broker/dealer-RIA, *"I extend my most sincere congratulations to Jason on being honored on this list. Jason is deeply committed to his clients and practice, and he possesses the integrity and drive that set him apart in the retirement plan industry. We are pleased to see Jason recognized, and we will continue to provide the consultative support he needs to successfully manage and accelerate his retirement business."*

When presented with the award Jason commented, *"I know some excellent advisors in this space, some are mentors, so to be nationally recognized on a list with them is truly an honor for me. I feel fortunate to have learned the business from my father and grateful to serve a wonderful community of clients."*

Financial advisers from across the broker-dealer and RIA channels applied for consideration, having met a set minimum of requirements. The applicants were then graded on seven criteria: DC assets under management; DC AUM growth rate; specialization in DC plans; years of experience; DC plan participation rate; advanced industry credentials; and compliance record. There are no fees or other considerations required of advisers who apply for the FT 401.

Once again, the final FT 401 represents a cohort of advisers: the "average" adviser\* in this year's FT 401 has 18 years of experience advising DC plans and manages \$950 million in DC plan assets. The FT 401 advisers hail from 41 states and Washington, D.C., and DC plans on average account for 74% of their assets under management. For the full methodology, please visit: [www.ft.com](http://www.ft.com)

New England Wealth Management has been providing individuals and organizations with financial guidance for over twenty years. Located at 491 Maple St, Danvers, Mass the firm prides itself on crafting unique strategies for each client. For more information, please visit [www.newwealthmanagement.com](http://www.newwealthmanagement.com).

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*Securities and Advisory Services offered through Commonwealth Financial Network, Member FINRA, SIPC, A Registered Investment Adviser \* This award does not evaluate the quality of services provided to clients and is not indicative of this advisor's future performance. Neither the advisors nor their parent firms pay a fee to Financial Times in exchange for inclusion in the FT 401. Not indicative of advisor's future performance. Your experience may vary.*

*Approximately 540 qualified applications were received; 401 advisors were selected, representing 74.3 percent of applicants.*



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